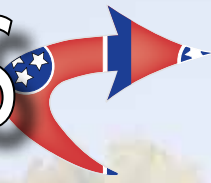


# TRECS

TENNESSEE REAL ESTATE &  
COMPREHENSIVE SALES SCHOOL



## CONSIDER A CAREER IN REAL ESTATE!

*You can be a licensed real estate professional in less than two months from start to finish with our real estate courses!*

**TRECS Real Estate and Comprehensive Sales School** offers a 60 hour pre-licensing course that satisfies the state law requirement for your licensing exam. The two week course is available day or evening and is offered every month and also available online. **Tuition of \$350.00 includes your textbook, workbook and the testing information you need.** We accept VISA, Mastercard, American Express, Discover, checks or cash. We have been locally owned and operated since the mid 1970's. We are conveniently located at 9041 Executive Park Drive, Suite 132, just off I-40 at the Cedar Bluff Exit in West Knoxville. We are on the KAT bus route.

**We know your real estate training needs.**

### Real Estate Licensing Process In Tennessee

Tennessee law requires that you complete a 60-hour course in real estate principles and practice prior to sitting for the real estate exam. We offer the PRE-LICENSING course every month. You have your choice of online, day or evening, and occasionally weekends. To become licensed you must have a high school diploma or a GED. If you are reciprocating from another state or are currently licensed or have been licensed in another state, you should call the Tennessee Real Estate Commission at 1-800-342-4031 and verify education credits and certifications.

Once you have completed the course you may schedule your state exam, which is available at an independent

testing center in West Knoxville. They are open Tuesday through Saturday. Your test reservation can be made online, by fax or mail. You will be asked to prepay the test fee of \$55.00. You will receive confirmation information to take to the testing center the day of your exam. This process of handled by the testing company, not TRECS.

When you pass your test, you will be given a form which is the license application. It directs you to complete the form at the brokerage firm with whom you choose to place your license. You have six months to place your license with a broker, or secure a license number and have it placed in "retired" status. If you miss that deadline you are required to repeat the test. Tennessee requires you to attend continuing education courses while licensed. TRECS offers many courses to satisfy continuing education requirements.



### Why TRECS?

We are an approved provider with the Tennessee Higher Education Commission for the Workforce Investment Act program. Contact your local state Career Center for more information.

Your tuition fee (currently \$350.00) includes the textbook and workbook with testing information in it. All you need to bring to class is a simple 10-key handheld calculator, **not** programmable or with alpha characters. Everything else is provided.

We do not ask for pre-deposits or charge different prices at the door. You are expected to dress casually. There are breaks and meal periods provided.

We have three convenient ways to register. You may simply go online to [www.treecs.org](http://www.treecs.org), fax your registration to 865-982-6060 or register by phoning our voice mail system at 865-693-4992. Our online registration is secure, and credit card information for pre-licensing is not required. You will receive a confirmation shortly after you register online.



## Helpful Information

**Online Courses:** Go to web site [www.treecs.org](http://www.treecs.org) and click the “Online Courses” button in the left column. It will give you a choice of courses with descriptions and a registration form. Each course earns education credit. Our



web site is a secure site for giving your credit card information. For any continuing education course taken, TRECS will receive a notice of completion and will e-mail your course credit information to the commission immediately. **These courses are for AFTER licensing only.**

**Correspondence Courses:** Now available in ten topics for 4 credit hours at \$25.00 each. We will take your payment information and mail the materials to you.

**Course for New Affiliates:** **Completion is required prior to your licensing.** A 30-hour course is required to apply for your license (see schedule). You now have a choice of online, day or evening classes. Daytime courses are from 8:00 A.M. to 2:00 P.M. and evening courses are from 5:30 P.M. to 10:30 P.M. Workbook is included in tuition.

**Core Courses:** The Tennessee Real Estate Commission has determined that affiliate brokers who are required to complete continuing education must complete a specific six (6) hour “Core” course as part of the statutorily-required 16 hours on continuing education in order to renew licenses. The Core Course has been designed to include law, rule and policy, agency, representation and contract issues. This means that the 16 hours of continuing education required must consist of 6 hours of the mandated course and 10 hours of elective course(s). If a licensee completes 22 hours of elective continuing education and does not also complete the Core Course, the license cannot be renewed.

### The TRECS Advantage

- Owned & Operated Locally by Realtor Member
- Oldest Knoxville Based Real Estate School Since before 1977
- Member of Knoxville Area Association of Realtors®
- Accredited by Tennessee Real Estate Commission
- Equal Opportunity Education Provider — Federal Compliance Tested in 2007
- Multi-Media Classroom Presentations, Internet, Audio, Video & Lecture
- Perpetual Record Keeping
- Family Members Attending Pre-Licensing Together Receive a 10% Discount & No Application or Processing Fees
- No Charge Review of All Completed Licensing Courses (unless a test update is needed)



Call (865) 693-4992 for more information.  
Online registration is available at [www.treecs.org](http://www.treecs.org)